

Multi-Country IT Refresh & Asset Lifecycle Management

When a global infrastructure consulting firm needed a secure, scalable solution for a multi-year IT refresh across the UK and EMEA, they partnered with SK tes.

Across multiple countries and thousands of devices, SK tes delivered a single-source service covering deployment, asset management, ITAD, and value recovery within a complex, multi-year contract.

THE CHALLENGE



Large-Scale, Multi-Country Refresh

12,000 devices to be replaced for office and remote workers across 12 countries, aligned to strict schedules.



Complex Lifecycle Management

Support for deployments, joiners, asset tracking, lease returns, and ITAD under a five-year service model.



Operational Consistency

Consistent security, reporting, delivery, and SLA compliance across multiple regions and local teams.



KEY PROGRAM FACTS

12,000

devices
replaced

12

UK & EMEA
countries

5-year

service
contract

Quarterly

refresh
cycles

The SK tes Solution

SK tes implemented a strategic, multi-year service model focused on efficiency, security, sustainability, and value recovery.

1

**PLANNING
& PROGRAM
DESIGN**

Workshops to optimize resources, reduce logistics costs, and align deployment with recovery.



2

**SECURE
STAGING &
LOGISTICS**

High-security staging suites across the UK and EMEA, supported by regional hubs.



3

**STAGING,
IMAGING &
KITTING**

End-to-end stock management and device preparation for refresh and joiner programmes.



4

**DEDICATED
PROJECT
TEAMS**

Teams managing deployment, logistics, asset management, lease returns, and ITAD.

**DELIVERY & VALUE RECOVERY**

800-900
laptops refreshed
per cycle

8-12 week
quarterly delivery
windows

3,000
assets recovered
annually

£85,000
returned each
year through
value recovery

Devices were also refurbished through warranty repairs, battery upgrades, and keyboard replacements to extend asset life and reduce waste.



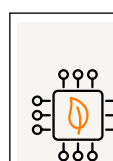
Results & Benefits

**OPERATIONAL
EFFICIENCY**

Reliable refresh cycles, simplified vendor management, and full SLA compliance.

**SECURITY
& CONTROL**

Secure staging and asset management with complete lifecycle visibility.

**FINANCIAL &
ENVIRONMENTAL VALUE**

Integrated deployment, recovery, and refurbishment maximized value and supported sustainability goals.